

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 05506 021600Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----131050 021711Z /53

R 021443Z MAY 78
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC 8245
INFO USDOC WASHDC
AMEMBASSY MONROVIA
AMCONSUL IBADAN
AMCONSUL KADUNA

UNCLAS LAGOS 05506

E.O. 11652: N/A
TAGS: EAIR, BTIO, BEXP, NI
SUBJECT: FMG DELEGATION TO VISIT US AIRCRAFT INDUSTRY

REF: A) 77 LAGOS 7056: B) LAGOS 1076

1. DR. T.A. ILORI (ENGINEER) AND MR. F.A. AKINTILO (ECONOMIST) OF NIGERIAN INSTITUTE OF SOCIAL AND ECONOMIC RESEARCH (NISER), PLAN WEEK VISIT TO U.S. IN JUNE. THEY WISH TO STUDY OPERATIONS OF U.S. MANUFACTURERS OF EXECUTIVE UTILITY AIRCRAFT FOR PURPOSES OF SELECTING A TECHNICAL AND/OR JOINT VENTURE PARTNER TO MANUFACTURE AIRCRAFT IN NIGERIA. VISIT WHICH WILL INCLUDE OTHER COUNTRIES IS IN FURTHERANCE OF STUDY REPORTED REFTEL A AND HAS BEEN COMMISSIONED BY MINISTRY OF INDUSTRIES.

2. NISER INTERESTED IN AIRCRAFT WITH FOLLOWING SPECIFICATIONS
2 OR MORE ENGINES, 10 OR MORE PASSENGERS, CARGO CAPACITY 1000 KG.,
MINIMUM RANGE 320 KM., AND CAPABLE OF OPERATING FROM AIRSTRIPS
OF 300 METERS. DEMAND ESTIMATES NOW BEING PREPARED AND
SHOULD BE AVAILABLE FOR JUNE TRIP. NISER OFFICIALS
WOULD LIKE TO SEE RELATION OF UNIT PRICE TO OUTPUT FOR
EACH TYPE OF AIRCRAFT.

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3. ACTION REQUESTED: ASCERTAIN INTEREST AND ARRANGE
APPOINTMENTS WITH FIRMS SUCH AS BEECHCRAFT, CESSNA, AND
GATES LEARJET. PLEASE ADVISE BY MAY 9. FIRMS SHOULD BE
ALERTED TO TRADE CONSTRAINT REPORTED REFTEL B IN WEIGHING
IMPORTANCE OF THIS POTENTIAL INVESTMENT OPPORTUNITY.
WYMAN

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NNN

Message Attributes

Automatic Decaptioning: X
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